Income Statement by activity
Unaudited

|  | For the three months ended March 31, 2016 |  |  | For the three months ended March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (€ million) | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
| Net revenues | 26,570 | 26,527 | 65 | 25,843 | 25,772 | 97 |
| Cost of sales | 22,803 | 22,775 | 50 | 22,600 | 22,557 | 69 |
| Selling, general and other costs | 1,756 | 1,747 | 9 | 1,908 | 1,900 | 8 |
| Research and development costs | 759 | 759 | - | 685 | 685 | - |
| Result from investments | 62 | 28 | 34 | 50 | 19 | 31 |
| Restructuring costs | 7 | 7 | - | 4 | 4 | - |
| EBIT | 1,307 | 1,267 | 40 | 696 | 645 | 51 |
| Net financial expenses | (512) | (512) | - | (608) | (608) | - |
| Profit before taxes | 795 | 755 | 40 | 88 | 37 | 51 |
| Tax expense | 317 | 316 | 1 | 61 | 57 | 4 |
| Net profit/(loss) from continuing operations | 478 | 439 | 39 | 27 | (20) | 47 |
| Result from intersegment investments | - | 39 | - | - | 51 | - |
| Profit from discontinued operations, net of tax | - | - | - | 65 | 61 | 4 |
| Net profit | 478 | 478 | 39 | 92 | 92 | 51 |
|  |  |  |  |  |  |  |
| Adjusted EBIT | 1,379 | 1,339 | 40 | 700 | 649 | 51 |
| Adjusted EBIT - discontinued operations | - | - | - | 100 | 94 | 6 |
| Total Adjusted EBIT | 1,379 | 1,339 | 40 | 800 | 743 | 57 |

Statement of Financial Position by activity
Unaudited

| ( $€$ million) | At March 31, 2016 |  |  | At December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
| Intangible assets: | 24,214 | 24,212 | 2 | 24,736 | 24,733 | 3 |
| Goodwill and intangible assets with indefinite useful lives | 14,150 | 14,150 | - | 14,790 | 14,790 | - |
| Other intangible assets | 10,064 | 10,062 | 2 | 9,946 | 9,943 | 3 |
| Property, plant and equipment | 27,226 | 27,223 | 3 | 27,454 | 27,452 | 2 |
| Investments and other financial assets | 2,167 | 2,530 | 965 | 2,242 | 2,621 | 1,009 |
| Deferred tax assets | 3,430 | 3,377 | 53 | 3,343 | 3,292 | 51 |
| Other assets | 196 | 196 | - | 176 | 176 | - |
| Total Non-current assets | 57,233 | 57,538 | 1,023 | 57,951 | 58,274 | 1,065 |
| Inventories | 11,383 | 11,383 | - | 11,351 | 11,351 | - |
| Assets sold with a buy-back commitment | 1,873 | 1,873 | - | 1,881 | 1,881 | - |
| Trade receivables | 3,177 | 3,177 | 18 | 2,668 | 2,669 | 17 |
| Receivables from financing activities | 1,929 | 680 | 1,897 | 2,006 | 769 | 1,998 |
| Current tax receivables | 519 | 522 | 5 | 405 | 400 | 5 |
| Other current assets | 3,160 | 3,141 | 20 | 3,078 | 3,059 | 20 |
| Current financial assets | 1,203 | 1,171 | 32 | 1,383 | 1,342 | 42 |
| Cash and cash equivalents | 17,963 | 17,817 | 146 | 20,662 | 20,528 | 134 |
| Assets held for sale | 4 | 4 | - | 5 | 5 | - |
| Assets held for distribution | - | - | - | 3,650 | 3,365 | 1,258 |
| Total Current assets | 41,211 | 39,768 | 2,118 | 47,089 | 45,369 | 3,474 |
| Total Assets | 98,444 | 97,306 | 3,141 | 105,040 | 103,643 | 4,539 |
| Equity and Liabilities |  |  |  |  |  |  |
| Equity | 16,129 | 16,129 | 1,328 | 16,255 | 16,255 | 1,462 |
| Provisions | 23,180 | 23,171 | 9 | 23,856 | 23,846 | 10 |
| Deferred tax liabilities | 182 | 182 | - | 156 | 156 | - |
| Debt | 26,555 | 25,512 | 1,691 | 27,786 | 26,834 | 1,768 |
| Other financial liabilities | 636 | 630 | 6 | 736 | 736 | 3 |
| Other current liabilities | 10,659 | 10,578 | 89 | 10,930 | 10,838 | 96 |
| Current tax payables | 371 | 363 | 16 | 272 | 266 | 14 |
| Trade payables | 20,732 | 20,741 | 2 | 21,465 | 21,472 | 3 |
| Liabilities held for distribution | - | - | - | 3,584 | 3,240 | 1,183 |
| Total Equity and liabilities | 98,444 | 97,306 | 3,141 | 105,040 | 103,643 | 4,539 |

Statement of Cash Flows by activity
Unaudited

| (€ million) | For the three months ended March 31, 2016 |  |  | For the three months ended March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
| Cash and cash equivalents at the beginning of the period | 20,662 | 20,528 | 134 | 22,840 | 22,627 | 213 |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net profit from continuing operations | 478 | 478 | 39 | 27 | 27 | 47 |
| Amortization and depreciation | 1,417 | 1,417 | - | 1,337 | 1,337 | - |
| Dividends received | 106 | 124 | - | 112 | 123 | - |
| Change in provisions | 30 | 31 | (1) | 380 | 380 | - |
| Change in deferred taxes | (3) | (1) | (2) | 111 | 111 | - |
| Change in working capital | $(1,213)$ | $(1,211)$ | (2) | $(1,031)$ | $(1,020)$ | (11) |
| Other changes | (45) | (59) | (25) | (4) | (34) | (17) |
| Cash flows from operating activities discontinued operations | - | - | - | 26 | 22 | 4 |
| Total | 770 | 779 | 9 | 958 | 946 | 23 |
| Cash flows from/used in investing activities: |  |  |  |  |  |  |
| Investments in property, plant and equipment and intangible assets | $(1,821)$ | $(1,820)$ | (1) | $(1,999)$ | $(1,999)$ | - |
| Investments in joint ventures, associates and unconsolidated subsidiaries | (21) | (21) | - | (75) | (75) | - |
| Net change in receivables from financing activities | 40 | (58) | 98 | 398 | 1 | 397 |
| Other changes | 65 | 138 | (73) | 4 | (125) | 129 |
| Cash flows used in investing activities discontinued operations | - | - | - | (116) | (78) | (38) |
| Total | $(1,737)$ | $(1,761)$ | 24 | $(1,788)$ | $(2,276)$ | 488 |


|  | For the three months ended March 31, 2016 |  |  | For the three months ended March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (€ million) | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
| Cash flows from/used in financing activities: |  |  |  |  |  |  |
| Net change in financial payables and other financial assets/liabilities | $(1,038)$ | $(1,035)$ | (3) | $(1,767)$ | $(1,408)$ | (359) |
| Other changes | (148) | (148) | (18) | 5 | 5 | (11) |
| Cash flows from financing activities discontinued operations | - | - | - | 18 | 11 | 7 |
| Total | $(1,186)$ | $(1,183)$ | (21) | $(1,744)$ | $(1,392)$ | (363) |
| Translation exchange differences | (546) | (546) | - | 1,403 | 1,415 | (12) |
| Total change in Cash and cash equivalents | $(2,699)$ | $(2,711)$ | 12 | $(1,171)$ | $(1,307)$ | 136 |
| Cash and cash equivalents at the end of the period | 17,963 | 17,817 | 146 | 21,669 | 21,320 | 349 |

