

Income Statement by activity *Unaudited*

Net financial expenses

Result from intersegment investments

Profit before taxes

Tax expense

Net profit

Adjusted EBIT

| | Fo | For the three months ended June 30, 2017 | | | For the three months ended June 30, 2016 | | |
|--|--------|--|--------------------|--------|---|--------------------|--|
| (€ million) | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services | |
| Net revenues | 27,925 | 27,883 | 71 | 27,893 | 27,847 | 69 | |
| Cost of revenues | 23,495 | 23,475 | 49 | 24,154 | 24,132 | 45 | |
| Selling, general and other costs | 1,906 | 1,899 | 7 | 1,897 | 1,889 | 8 | |
| Research and development costs | 854 | 854 | _ | 806 | 806 | _ | |
| Result from investments | 106 | 58 | 48 | 79 | 40 | 39 | |
| Reversal of a Brazilian indirect tax liability | 895 | 895 | _ | _ | _ | _ | |
| Gains on disposal of investments | 49 | 49 | _ | 5 | 5 | _ | |
| Restructuring costs | 44 | 43 | 1 | 60 | 59 | 1 | |
| Net financial expenses | 369 | 369 | _ | 491 | 491 | _ | |
| Profit before taxes | 2,307 | 2,245 | 62 | 569 | 515 | 54 | |
| Tax expense | 1,152 | 1,148 | 4 | 248 | 243 | 5 | |
| Result from intersegment investments | _ | 58 | _ | _ | 49 | _ | |
| Net profit | 1,155 | 1,155 | 58 | 321 | 321 | 49 | |
| Adjusted EBIT | 1,867 | 1,804 | 63 | 1,628 | 1,573 | 55 | |

| (€ million) | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
|--|--------|-----------------------|--------------------|--------|-----------------------|--------------------|
| Net revenues | 55,644 | 55,550 | 148 | 54,463 | 54,374 | 134 |
| Cost of revenues | 47,083 | 47,036 | 101 | 46,957 | 46,907 | 95 |
| Selling, general and other costs | 3,747 | 3,731 | 16 | 3,653 | 3,636 | 17 |
| Research and development costs | 1,700 | 1,700 | _ | 1,565 | 1,565 | _ |
| Result from investments | 202 | 108 | 94 | 141 | 68 | 73 |
| Reversal of a Brazilian indirect tax liability | 895 | 895 | _ | _ | _ | _ |
| Gains on disposal of investments | 49 | 49 | _ | 5 | 5 | _ |
| Restructuring costs | 79 | 78 | 1 | 67 | 66 | 1 |

805

3,252

1,572

1,796

3,277

116

805

3,376

1,580

1,796

3,402

For the six months ended June 30, 2017

For the six months ended June 30, 2016

1,003

1,270

559

88

799

2,912

94

6

88

95

1,003

1,364

565

799

3,007

124

116

125

8



Statement of Financial Position by activity

Unaudited

| | At June 30, 2017 | | | At December 31, 2016 | | |
|---|------------------|-----------------------|--------------------|----------------------|-----------------------|--------------------|
| (€ million) | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
| Goodwill and intangible assets with indefinite useful lives | 14,067 | 14,067 | _ | 15,222 | 15,222 | _ |
| Other intangible assets | 11,403 | 11,400 | 3 | 11,422 | 11,419 | 3 |
| Property, plant and equipment | 29,582 | 29,580 | 2 | 30,431 | 30,429 | 2 |
| Investments and other financial assets | 3,002 | 3,354 | 1,212 | 3,204 | 3,607 | 1,111 |
| Deferred tax assets | 2,400 | 2,348 | 52 | 3,699 | 3,644 | 55 |
| Inventories | 12,781 | 12,781 | _ | 12,121 | 12,121 | _ |
| Assets sold with a buy-back commitment | 2,405 | 2,405 | _ | 1,533 | 1,533 | _ |
| Trade receivables | 2,569 | 2,569 | 18 | 2,479 | 2,480 | 30 |
| Receivables from financing activities | 2,655 | 1,177 | 2,555 | 2,578 | 884 | 2,537 |
| Tax receivables | 264 | 269 | 3 | 299 | 293 | 6 |
| Other assets | 3,988 | 3,979 | 9 | 3,917 | 3,901 | 16 |
| Cash and cash equivalents | 12,306 | 12,152 | 154 | 17,318 | 17,167 | 151 |
| Assets held for sale | _ | _ | _ | 120 | 120 | _ |
| Assets held for distribution | 59 | 59 | _ | _ | _ | _ |
| TOTAL ASSETS | 97,481 | 96,140 | 4,008 | 104,343 | 102,820 | 3,911 |
| Equity and Liabilities | | | | | | |
| Equity | 20,053 | 20,053 | 1,556 | 19,353 | 19,353 | 1,474 |
| Employee benefits | 9,228 | 9,226 | 2 | 9,863 | 9,861 | 2 |
| Provisions | 14,615 | 14,606 | 11 | 15,837 | 15,826 | 11 |
| Deferred tax liabilities | 236 | 236 | _ | 194 | 194 | _ |
| Debt | 19,140 | 17,941 | 2,282 | 24,048 | 22,638 | 2,293 |
| Trade payables | 22,626 | 22,636 | 5 | 22,655 | 22,673 | 2 |
| Other financial liabilities | 176 | 175 | 1 | 697 | 690 | 7 |
| Other liabilities | 11,407 | 11,267 | 151 | 11,599 | 11,488 | 122 |
| Liabilities held for sale | _ | _ | _ | 97 | 97 | |
| TOTAL EQUITY AND LIABILITIES | 97,481 | 96,140 | 4,008 | 104,343 | 102,820 | 3,911 |



Statement of Cash Flows by activity

Unaudited

| | For the six months ended June 30, 2017 | | | For the six months ended June 30, 2016 | | |
|---|---|-----------------------|--------------------|---|-----------------------|--------------------|
| (€ million) | Group | Industrial activities | Financial services | Group | Industrial activities | Financial services |
| Cash flows from operating activities: | | | | | | |
| Net profit | 1,796 | 1,796 | 116 | 799 | 799 | 88 |
| Amortization and depreciation | 3,113 | 3,112 | 1 | 2,966 | 2,965 | 1 |
| Change in inventories, trade and other receivables and payables | (356) | (417) | 61 | (47) | (48) | 1 |
| Dividends received | 46 | 52 | _ | 109 | 127 | _ |
| Change in provisions | (353) | (355) | 2 | 676 | 676 | _ |
| Change in deferred taxes | 459 | 461 | (2) | 94 | 95 | (1) |
| Other changes | (187) | (221) | (82) | 56 | 30 | (62) |
| Total | 4,518 | 4,428 | 96 | 4,653 | 4,644 | 27 |
| Cash flows used in investing activities: | | | | | | |
| Investments in property, plant and equipment and intangible assets | (4,437) | (4,436) | (1) | (3,873) | (3,872) | (1) |
| Investments in joint ventures, associates and unconsolidated subsidiaries | (1) | (1) | _ | (102) | (102) | _ |
| Proceeds from disposal of other investments | 27 | 27 | _ | 61 | 61 | _ |
| Net change in receivables from financing activities | (231) | (60) | (171) | (133) | (89) | (44) |
| Change in securities | 174 | 145 | 29 | 53 | 55 | (2) |
| Other changes | (1) | (1) | _ | (5) | (6) | 1 |
| Total | (4,469) | (4,326) | (143) | (3,999) | (3,953) | (46) |
| Cash flows used in financing activities: | | | | _ | _ | |
| Net change in Debt and other financial assets/liabilities | (4,369) | (4,437) | 68 | (2,850) | (2,911) | 61 |
| Increase in share capital | _ | _ | _ | 14 | 14 | _ |
| Dividends paid | _ | _ | (6) | (17) | (17) | (18) |
| Other changes | (4) | (4) | _ | (137) | (137) | _ |
| Total | (4,373) | (4,441) | 62 | (2,990) | (3,051) | 43 |
| Translation exchange differences | (688) | (676) | (12) | (182) | (203) | 21 |
| Total change in Cash and cash equivalents | (5,012) | (5,015) | 3 | (2,518) | (2,563) | 45 |
| Cash and cash equivalents at the beginning of the period | 17,318 | 17,167 | 151 | 20,662 | 20,528 | 134 |
| Cash and cash equivalents at the end of the period | 12,306 | 12,152 | 154 | 18,144 | 17,965 | 179 |